



## SCAN HRA Program Continues for 2025!

Due to the overwhelming response and positive outcomes from our HRA program, SCAN has decided to continue payments through 2025.

### **YOU CAN EARN - Starting with 1/1/2025 effective through 12/1/2025 effective enrollments:**

- \$150 for each HRA submitted for a SCAN C-SNP enrollment (Balance, Strive)
- \$150 for each HRA submitted for a SCAN Connections enrollment
- \$150 for each HRA submitted for a SCAN Allied enrollment
- \$100 for each HRA submitted for a SCAN Non C-SNP enrollment (i.e., Classic, Affirm, etc)

A Health Risk Assessment or HRA is a survey that covers the current health and other needs of new enrollees — including how they are doing physically and emotionally, their lifestyle and any health issues and related challenges they may be experiencing—and gives us a better understanding of how to serve them.

Completing an HRA is an important part of helping SCAN connect members with the support and care they need. By helping your New Medicare Advantage enrollees complete an HRA at the time of enrollment, you can help match them with the SCAN benefits and other resources they need to help live healthier lives. **AND YOU WILL EARN EXTRA CASH FOR YOUR TIME AND EFFORT!**

When SCAN receives HRAs for your new enrollees within **3 days of enrollment**, you will earn \$100-\$150 for each completed HRA submitted.

### **HERE'S HOW IT WORKS:**

- *C-SNP/Non-SNP plan HRA survey consists of 34 questions.*
- *Connections plan (D-SNP) HRA survey consists of 47 questions.*
- *All questions **MUST** be answered to qualify for payment.*
- *The HRA survey must be submitted electronically using one of two methods below. No other format will be accepted for payment.*
  1. *Complete HRA survey questions at the end of the Electronic Enrollment (on SCAN Producer Portal)*
  2. *If not using the SCAN Producer Portal, HRA survey can be completed electronically within 3 days of application submission [SUBMIT HERE](#).*
- *Payments will be included in commission statements.*
- *Payment for the HRA is subject to the terms and conditions as set forth below and in the agent's Contracted Agent Agreement.*

**The following terms and conditions apply: HRAs are only accepted for new members enrolled in a SCAN MAPD plan between October 1, 2024 and November 30, 2025 with January 2025 effective or later. Current enrollees who switch plans are not eligible for the HRA payment. Payments will not be made to call center brokers.** To be eligible for payment, a contracted agent must be in good standing with SCAN and be certified to enroll the member. No payment will be made and a contracted agent will be subject to disciplinary action for engaging in any conduct that pressures, coerces or misleads an enrollee into completing an HRA. Payments due under this program will be made in accordance with the agent's Contracted Agent Agreement.

Contracted agents will not be entitled to any payment under the program, and SCAN reserves the right to recoup previous payments made to a contracted agent under the program, if:

- i. The enrollee falls under the category of a Rapid Disenrollment (disenrollment within 90 days of enrollment effective date);
- ii. The HRA was obtained in violation of any program terms or conditions described herein; or
- iii. The HRA is not fully completed, signed, and dated.

Each contracted agent's participation in the program is subject to all the terms and conditions of the agent's Contracted Agent Agreement, and participation in the program will terminate upon the termination of the Contracted Agent Agreement.